

English academic writing through the lens of culture: Implications for current practices in Vietnam

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ABSTRACT

Academic writing is a crucial skill for language learners, especially at tertiary education level. Various studies have pointed out several setbacks and difficulties faced by learners of English. However, when it comes to the essential reasons behind these, the writer's cultural identity and the hegemonic nature of writing conventions may cause dilemmas for both teachers and learners. This paper situates the discussion of English academic writing conventions as perceived in Vietnam, problematizing how Vietnamese EFL (English as a foreign language) learners are culturally informed and engaged in the process of acquiring skills and knowledge and whether relevant "local" stakeholders are aware of the long-standing difficulties that the students face in their very own academic territory.

Key words: English academic writing, writing conventions, culture

1 INTRODUCTION

2 Academic writing (AW) takes several forms. It could
3 be a conventional five-paragraph essay written as an
4 assignment at university. Or it could be a larger-scale
5 project like a thesis, a research paper, a journal article
6 or a report. Researchers have long been viewing
7 AW as an essential skill, literacy even, especially
8 in higher education context. For English as a foreign
9 language (EFL) or English as a second language
10 (ESL) learners, once engaged in the language production
11 process, they do not only acquire the writing conventions
12 in their institutional or disciplinary contexts
13 but also enter a negotiation process between L1 and
14 L2 writing conventions and between the writer's identity
15 and the embedded, covert cultural features of English
16 expected by the audience in a different education
17 context¹. Henceforth, EFL learners often need
18 to align themselves with the rhetorical conventions of
19 their disciplinary community, while struggling with
20 finding their own voice or identity as a writer.

21 While contrastive rhetoric may be considered an efficient
22 way of making non-native writers of the English language
23 more aware of different conventions (Inceçay, 2015), it may
24 also present certain problems concerning language crossing
25 and academic competence, which may ultimately affect how
26 writers present themselves. Several researchers (Lehman,
27 2018; Phan, 2009) opted for a quest on intercultural
28 rhetoric, where culturally situated notions of AW are
29 analyzed based on socio-cultural factors, institutional

30 contexts and the student's identity as a writer. In
31 this respect, the lexico-grammatical and rhetorical
32 choices students make should be viewed as a result
33 of their communicative competence, and thus reveal
34 their identity under the first culture's influence.
35

36 This paper offers a review of the influence of culture
37 on academic literacy, pointing out that cultural differences
38 and cultural thought patterns may often result in
39 different ways of negotiating meaning in language
40 production. This central point is analyzed based on
41 cases where international students deal with their own
42 dilemmas as writers when living and writing in a
43 different academic culture. From that departure point,
44 the paper also addresses the culturally long-standing
45 struggles EFL students face when learning to write
46 academically in English in their own country. The
47 case in point is Vietnam, particularly in the higher
48 education context where students realize the need to
49 use English for academic purposes in their disciplines.
50 Pedagogical implications are offered to local stakeholders
51 (i.e. researchers, teachers, policy-makers), re-
52 addressing how culture and current English language
53 teaching (ELT) practices intertwine to present both
54 challenges and opportunities for learners and teachers
55 of English AW.

56 THE INFLUENCE OF CULTURE ON 57 ACADEMIC WRITING

58 "A different language is not just a dictionary of words,
59 sounds, and syntax. It is a different way of interpreting
60 reality, refined by the generations that developed the

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History

- Received:
- Accepted:
- Published Online:

DOI :



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Cite this article : Trinh K N, Pho P D. English academic writing through the lens of culture: Implications for current practices in Vietnam. *Sci. Tech. Dev. J.* 2025; 10(1):42654-556666.

61 *language.*"

62 – Federico Fellini, Filmmaker and director, Italy

63 This saying generally reminds many of the idea of lin-
64 guistic relativity, often known as the Sapir-Whorf hy-
65 pothesis, which suggests that differences in languages
66 are reflected in the worldviews of their speakers. A
67 non-native language user may, thus, write in English
68 but still, to a certain extent, maintain or incorporate
69 patterns of thoughts and ideas originated from and
70 nurtured by the culture where they come from.

71 **Cultural differences**

72 In order to explore how AW conventions are defined
73 by culture, relevant concepts are revisited here, not to
74 essentialize the differences between different cultures
75 in communication, but to serve as the theoretical de-
76 parture point for why expectations may not be met in
77 AW.

78 **(1) Low-context and high-context cultures**

79 According to Storti (2011), in low-context cultures,
80 the content in the message is overt and language users
81 often get to the point quickly. Meanwhile, in high-
82 context cultures, the message content is often sub-
83 tle, indirect or even hidden, and contextual clues (i.e.
84 non-verbal language) are important in attaining com-
85 prehension. This contrast often results in differences
86 in cognition and communication behaviors. While
87 content is what writers care about in low-context cul-
88 tures, the medium of how the message is conveyed
89 is favored in high-context cultures. For instance, as
90 pointed out by Phan (2011), in English, the writer
91 is responsible for delivering a clear, concise message,
92 while in Vietnamese, it is the audience who need to in-
93 terpret the underlying message presented in the text.
94 The introduction in an essay in Vietnamese thus tends
95 to be longer, often embellished with anecdotes, sto-
96 ries, or background information.

97 **(2) Tight cultures vs. loose cultures**

98 In tight cultures, social norms are strictly to be fol-
99 lowed. According to Gelfand et al. (2011), at the psy-
100 chological/behavioral level, people coming from tight
101 cultures have low tolerance of deviant behaviors. Peo-
102 ple are more dutiful and obedient, with a high degree
103 of self and social regulation. Meanwhile, in loose cul-
104 tures, people are more tolerant of diversity and enjoy
105 greater freedom in terms of behaviors. Another ac-
106 companying assumption is that, as people from loose
107 cultures are more permissive, they are open to new
108 ideas and thus are more creative. English-speaking
109 countries appear on both sides of the loose and tight

continuum (e.g. U.S. as loose culture and the U.K as 110
tight culture), and thus, there may be different ways in 111
which native or non-native English users develop and 112
organize their ideas when engaging in English AW. 113

114 **(3) National cultural dimensions**

115 Through a study conducted on IBM staff between 115
1967 and 1973, updated later in 2010, Hofstede et al. 116
(2010) categorized how values in the workplace are in- 117
fluenced by culture. The main thesis of their study is 118
that the value dimensions are presented as “collective 119
mental programming of the mind” and this particular 120
operating system helps one distinguish one group of 121
people from another (Hofstede et al., 2010, p. 6). 122

123 Table 1 summarizes how each cultural dimension 123
is described. A dimension is an aspect of culture 124
that can be compared and relatively measured against 125
other cultures. These dimensions serve as a frame- 126
work to “measure” national culture as each country 127
is given a point (up to 100). In real-life practices, 128
these dimensions are considered to complement one 129
another in giving a comprehensive analysis of the peo- 130
ple’s behaviors and values in a nation. These dimen- 131
sions are not absolute indicators, but often used as a 132
reference for prediction in several cross-cultural en- 133
counters. 134

135 All in all, these concepts are complementary as they 135
share commonalities and critical ideas that support 136
the concept of *cultural relativism*. In this regard, no 137
one culture is above another, nor can one judge others’ 138
culture as noble or low, right or wrong. Understand- 139
ing cultural differences is the first step towards build- 140
ing empathy and comprehensive insights into how 141
notions of AW vary in different societies. 142

143 **The culturally situated notions of academic literacy**

144 144
145 Lehman (2018, p. 95) defines the term “academic liter- 145
146 eracy” as the “manifestation of systemic language be- 146
147 haviors in writing for a small audience, typically in- 147
148 structors and peers [...] to argue a thesis and support 148
149 it with convincing justifications.” The systematic lan- 149
150 guage behaviors involve conventions that are taught at 150
151 the earlier point of the language acquisition journey. 151
152 For instance, in order to write a paragraph, learners 152
153 are often advised to include a thesis statement and use 153
154 signposts and concise language to build up paragraph 154
155 unity and coherence (Lehman, 2018). However, when 155
156 writers retain their idiosyncratic, L1-imbued ways of 156
157 reasoning, these ways may conflict with the norms ex- 157
158 pected in the new AW culture, which may affect how 158
159 their writing is evaluated. 159

Table 1: Hofstede's Cultural Dimensions (adapted from Hofstede et al. 2010)

Cultural Dimensions	Description
Power distance (PDI) (high vs. low)	Extent to which a culture accepts that power is unequally distributed in institutions and organizations
Individualism (high vs. low)	Degree to which individuals identify themselves as part of larger whole or sacrifice their own needs for others
Achievement vs. Nurturing (now Motivation towards Achievement and Success)	Contrasting pursuit of material goods versus the importance of relationships and concern for the welfare of others
Uncertainty Avoidance (high vs. low)	Degree to which a culture avoids uncertainty or tolerates and welcomes it
Time Orientation (long-term vs. short-term)	Delaying short-term success in favor of success in the long-terms versus focus on the near future

160 Regarding these idiosyncrasies in terms of reasoning,
 161 Kaplan (1966) and Galtung (1981) proposed cross-
 162 cultural differences in terms of idea development. Ka-
 163 plan (1966) proposes five different cultural thought
 164 patterns (Figure 1).

165 Meanwhile, in Galtung's (1981) words, these differ-
 166 ences reflect "intellectual styles" in the education sys-
 167 tem of each culture. Table 2 presents the corre-
 168 sponding ideas of the two taxonomies as proposed by
 169 Lehman (2018) and Siepmann (2006).

170
 171
 172

173 It can be observed that both researchers based their
 174 taxonomy on different societies or countries. For in-
 175 stance, while Kaplan (1966) uses "oriental" to refer
 176 mostly to Asian countries and their focus on back-
 177 ground information before coming to the main point,
 178 Galtung (1981) uses the word "Nipponic" which holds
 179 Japan, an east Asian country, as the representative for
 180 this thought process. The naming itself may present a
 181 certain level of stereotype. At the same time, reducing
 182 thought patterns to just a few categories may pose the
 183 problem of oversimplification, which is the often-seen
 184 criticism that many taxonomies face. As a result, ex-
 185 isting studies often particularize a certain case in point
 186 by critically including various factors that may affect
 187 one's performance in AW.

188 For example, Siepmann (2006) particularizes the cul-
 189 tural differences by investigating the three cases of
 190 postgraduate students' AW styles in France, Britain
 191 and Germany. Accordingly, "bon francais" is referred
 192 to as how the Romance or Gallic style is actualized:
 193 the essay has a clear organization and information
 194 asymmetry is obtained by having paragraphs of sim-
 195 ilar length. Meanwhile, in Britain, no digression or
 196 repetition should be expected. The "explicit coher-
 197 ence" is what lies at the heart of the Saxon style here.

198 In contrast, implicit coherence is what is accepted in
 199 German AW where the content matters more than the
 200 style and student-writers are allowed more freedom to
 201 digress to secondary literature to extend their content.
 202 To continue the literacy discussion, one's per-
 203 formance in AW is not only culturally and so-
 204 cially shaped, but may also vary across disciplines.
 205 Kaufhold (2015), in his study on conventions in post-
 206 graduate AW, proposes three drivers that affect stu-
 207 dents' thesis writing experience, namely (1) their the-
 208 sis topic and interdisciplinary knowledge, (2) their
 209 short-term/long-term aims, and (3) the institutional
 210 structures, often mediated by the supervisor. In the
 211 third regard, Kaufhold (2015) maintains that the prior
 212 experiences, along with the discipline-specific con-
 213 ventions obtained from the networking they accumu-
 214 late from the supervisor and their peers, shape stu-
 215 dents' expectations of how their writing is assessed.
 216 For instance, Miriam, a Northern European sociol-
 217 ogist student in Kaufhold's (2015) study, remarked
 218 that writing in the field of Sociology would require
 219 a "stronger focus on theory" while that in Business
 220 would often revolve around "real world problem" (p.
 221 130). Besides, as observed in the case, her linguist-
 222 ic choice of frequent hedges and direct quotations is
 223 assigned to her discipline's readings and her feminist
 224 epistemological approach.

225 Canagarajah (2007, p. 923) makes a clear point: "Lan-
 226 guage learning and use succeed through performance
 227 strategies, situational resources, and social negotia-
 228 tions in fluid communicative contexts. Proficiency
 229 is therefore practice-based, adaptive, and emergent."
 230 In Kaufhold's (2015) words, one's competence is built
 231 upon the "literacy histories," which are prior expe-
 232 riences of writing that students accumulated while
 233 participating in a range of academic practices. Writ-
 234 ing in an L2 goes beyond the essentialist idea of the

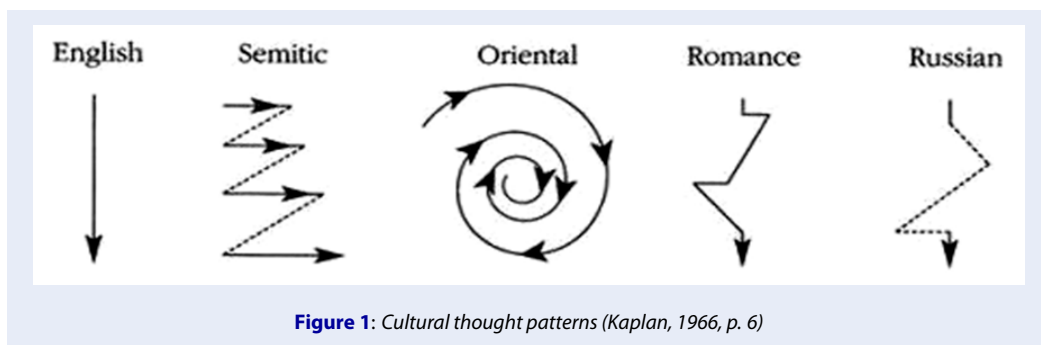


Table 2: Proposed taxonomies of cultural thought patterns

Kaplan's (1966) taxonomy	Galtung's (1981) taxonomy	Description (Lehman, 2018; Siepmann, 2006)
English	Saxonic	Speakers/writers have a clear purpose, a matter-of-fact tone and are very direct and positive in their assertions. Data analysis is favored over theory formation.
Oriental	Nipponic	Academic tradition features a more modest, global and provisional approach, in which knowledge and thinking are thought of as being in a temporary state and open to change.
Romance	Galic	Linguistics artistry is prioritized and writing should show a balance and symmetry in terms of both clarity and elegance.
Russian	Teutonic	Theoretical arguments are often placed at the center of the thought process rather than data analysis.
Semitic	N/A	A series of parallel, coordinate clauses predominantly begin with some type of universal statement and is concluded by a formulaic or proverbial truth.

235 five-paragraph essay, which is reflective of the Anglo-
 236 American academic tradition (Kaufhold, 2015), or the
 237 spelling, lexicon and grammar of one language (Phan,
 238 2009). Writing also involves how ideas are organized
 239 or how information is structured and ways of reason-
 240 ing or building “convincing justifications”, which may
 241 be influenced by the writer’s cultural background.
 242 Phan (2001) refers to cross-cultural issues as “gate-
 243 keeping events” that affect how Vietnamese students’
 244 writing performance is assessed in Australian AW
 245 context. Coming to study in a new environment,
 246 they are often considered not critical as their writ-
 247 ing habits reflect indirectness, implicitness, and cir-
 248 cularity. The Vietnamese postgraduate students gener-
 249 ally ascribed the difficulties they faced in AW to cul-
 250 tural factors and socio-political discourse convention
 251 of their country where such behaviors mean being
 252 tactful and polite in communication. A key finding
 253 from Phan’s (2001) study is that students reported on
 254 improvement in reasoning once they start to “think in
 255 English.” One student reported on having barely any
 256 problems in AW because she never actually learned
 257 about the theories in Vietnamese. In other words, the

258 students resorted to no other alternatives than think-
 259 ing in English and following rules for essay writing
 260 in English to fit in the new academic environment in
 261 Australia.
 262 In another ethnographic study by Coleman and Tuck
 263 (2020), the ambivalence of the writing culture and the
 264 problem with teaching AW are further explored in
 265 the vocational education context. Unlike traditional
 266 universities, vocational universities place more value
 267 on practical and professional knowledge. Meanwhile,
 268 how AW is taught at vocational institutions usually
 269 does not align well with students’ epistemic approach.
 270 In other words, AW has been over-generalized and
 271 decontextualized, which results in the fact that both
 272 teachers and students in this specific academic con-
 273 text feel like they do not have their own identity in
 274 the culture of writing. This is conceptualized as “aca-
 275 demic drift,” a phenomenon in which values associ-
 276 ated with the traditional universities’ discourse con-
 277 vention prevail and dismiss values associated with the
 278 vocational institutions (Coleman & Tuck 2020).
 279 All in all, there is no one-size-fit-all way of assess-
 280 ing academic literacy. And even in specific circum-

281 stances, there is a complicated negotiation process go- 333
 282 ing on among the stakeholders. Van-Vuuren (2013), 334
 283 in his longitudinal study, addresses that the informa- 335
 284 tion structure features of the native language (Dutch) 336
 285 are often transferred to their English even after “three 337
 286 years of academic exposure” (p. 173). Accordingly, 338
 287 for EFL majors (i.e., the participants of Van-Vuuren’s 339
 288 study) to achieve near-native proficiency, it is impor- 340
 289 tant that they are exposed to materials that address the 341
 290 cross-linguistic (and cross-cultural) differences. An- 342
 291 other interesting pattern was spotted in a small-scale 343
 292 qualitative research by İnceçay (2015), in which Turk- 344
 293 ish students were found to have difficulties in writing 345
 294 L1 essays now that they had been familiar with En- 346
 295 glish writing conventions. In other words, once they 347
 296 discover a new academic environment using English, 348
 297 it may be somehow challenging for them to “cross 349
 298 back” naturally to their L1. At the same time, as other 350
 299 studies have pointed out, their English is often influ- 351
 300 enced by their L1’s cultural legacy. Hence, L2 learners, 352
 301 besides worrying about grammar and writing conven- 353
 302 tions, also need to negotiate with themselves and the 354
 303 academic environment in getting their ideas across. 355

304 **2.3. Academic writing as a social negotiation**
 305 **process**

306 In one of the three cases that Kaufhold (2015) exam- 356
 307 ined, a Southern European student majoring in Lin- 357
 308 guistics used the first person pronoun (i.e., *I*) as a way 358
 309 of presenting her aesthetic and engaging writing style. 359
 310 In one sentence of her conclusion, she accidentally 360
 311 used “*we*” and later realized it was a mistake. 361

312 “Insofar, *we* have attempted to present the main 362
 313 standpoints of three distinct language-related areas: 363
 314 ...” 364

315 (Zoe’s draft, p. 15, as cited in Kaufhold, 2015, p. 129) 365

316 The process of explaining why this is wrong reveals 366
 317 the stakeholders in her writing negotiation: 367

318 **(1) The writer vs. L1 influence:** She has been famil- 368
 319 iar with how written texts in her L1 use the pronoun 369
 320 that way, which has somehow shaped her writing intu- 370
 321 ition/habit. 371

322 **(2) The writer vs. the readers:** She uses “*we*” to cre- 372
 323 ate a more inclusive exchange of ideas with her read- 373
 324 ers, who may have been bored with the theories in the 374
 325 writing so far. 375

326 **(3) Identity vs. AW conventions:** The writer is knowl- 376
 327 edgeable about AW conventions. She purposefully 377
 328 chooses to write in the first person perspective to 378
 329 make her writing smooth and aesthetic (Kaufhold, 379
 330 2015). 380

331 At the same time, the student also knows that it is in- 381
 332 appropriate to use the first-person pronoun in certain 382

333 contexts. She later shifted the use of the inclusive “*we*” 334
 334 to the introduction, which seems to achieve the effect 335
 she expected (Kaufhold, 2015). 336

337 Similar conflicting patterns of negotiation are also 338
 338 presented in several other studies. Phan (2001) re- 339
 339 ported that postgraduate students needed time to ad- 340
 340 just to the Australian AW convention at university. In 341
 this regard, there is a negotiation of meaning and be- 342
 lief. While politeness is often translated to circularity 343
 in writing style, in this new AW context, politeness 344
 is associated with commentative language (Skelton, 345
 1988, as cited in Crompton, 1997) and allows space 346
 for being objective. What previously has been con- 347
 sidered indirect and less critical is now materialized in 348
 the form of hedges such as impersonalized construc- 349
 tion and passivization, which are part of the typical in- 350
 formation structure often discussed in academic En- 351
 glish (Blake, 2015). 352

353 In another study, Phan (2009) found that the nego- 354
 354 tiation is between creativity, writer’s voice and the 355
 AW norms. What makes this negotiation intriguing 356
 is how it indicates the struggle of both the stu- 357
 dent (Arianto) and the teacher/supervisor in the case: 358
 both of them use English as a second language and 359
 they both have a passion for positioning their own 360
 voice in their writing. Even so, there are justifica- 361
 tions and contradictions coming from both the su- 362
 pervisor and the student while assessing the written 363
 texts, trying to accommodate the AW conventions as 364
 expected at the institution. In her study, Phan (2009) 365
 remarked that Arianto went from being colonized to 366
 self-colonization. In other words, one’s academic lit- 367
 eracy could be interpreted as the negotiation between 368
 powers. As English has now become an academic lin- 369
 gua franca, the English AW conventions decide how 370
 one should present his or her arguments. In an as- 371
 sertive tone, this could be addressed as a linguistic 372
 colonization process. EFL/ESL users who embarked 373
 on this writing journey often find themselves getting 374
 stuck between the process of colonization (i.e. con- 375
 sciously conforming to the AW convention in a spe- 376
 cific education context), de-colonization (i.e. being 377
 creative and maintaining their voice and identity) and 378
 self-colonization (i.e., subconsciously conforming to 379
 the AW, not knowing that they may be losing their 380
 own voice). 381

382 The negotiation process could be further analyzed de- 383
 383 parting from the concept of language crossing. Ac- 384
 384 cording to Rampton (1995, p. 485), language crossing 385
 “involves code alteration between people who are not 386
 accepted members of the group associated with the 387
 second language that they are using.” In other words, 388

385 there is the implication of ingroup and outgroup be- 435
 386 longing, which is characteristic to studies in culture. 436
 387 Language crossing, thus, depicts not only the move- 437
 388 ment over the linguistic border but also the cultural 438
 389 border in order to get “accepted” as an ingroup of an- 439
 390 other society. Through the lens of sociolinguistics, 440
 391 this can be viewed as a clash of powers in several cases 441
 392 cited in this paper: the idea of “being accepted” forces 442
 393 writers to learn and adapt to their new academic envi- 443
 394 ronment, yet at the same time, they may need to sup- 444
 395 press their own identity construction. 445
 396 Most of the cases presented so far in this paper have 446
 397 focused on how students negotiated their prior expe- 447
 398 riences in AW when moving to a different academic 448
 399 context (i.e. whether they should conform to En- 449
 400 glish AW conventions or retain their writer’s voice and 450
 401 identity). The next section situates the ideas of cul- 451
 402 tural differences and the dilemma in the current prac- 452
 403 tices of teaching English AW in Vietnam, especially at 453
 404 higher education institutions (HEIs) where the acqui- 454
 405 sition of the writing convention is required for future 455
 406 professional development of the students. 456

407 **3. Teaching English AW in Vietnam: Prob-** 458
 408 **lematizing current practices** 459

409 Most of the time, ELT teachers receive learners’ ques- 460
 410 tions regarding word choice or grammatical struc- 461
 411 tures in writing classes. In teaching General English, 462
 412 the idea of a “writing culture” is not strongly visi- 463
 413 ble. However, when it comes to Academic English 464
 414 courses, especially those for English major students at 465
 415 universities, writing courses tend to require students 466
 416 to have a clearer voice as a writer. Who, then, should 467
 417 be the ones who help constitute their fledgling voice? 468
 418 In order to prepare students for further cross-cultural 469
 419 encounters in the future, it is important for HEIs to 470
 420 revisit their current practices in teaching English AW, 471
 421 probably in a more context-informed way. 472

422 **3.1. Learners’ difficulties in AW in Vietnam** 473

423 Previous studies outline two recurring themes of EFL 474
 424 learners in Vietnam when it comes to possible diffi- 475
 425 culties in learning AW. First, there is a remark that 476
 426 Vietnamese EFL students are not critical and creative 477
 427 enough. In Phan’s (2001) paper, this is assigned to 478
 428 the politeness value. Meanwhile, Nguyen, H. N. and 479
 429 Nguyen, D. K. (2022) stated that the cultural diver- 480
 430 gence of L1 and L2 is what prevents Vietnamese test- 481
 431 takers from achieving a higher score in IELTS Writ- 482
 432 ing Task 2. Nguyen, T. K. C. (2022) reviewed the 483
 433 teaching methods at a secondary school and remarked 484
 434 that learners wrote in English as mimics, not creative 485

435 thinkers. This may be further perpetuated in the fu- 436
 437 ture if writing courses continue to stick to controlled 438
 439 practice. 439

440 Another group of learners’ difficulties is systemic bad 441
 442 habits that result in grammatical errors and poor idea 442
 443 development. Vuu (2016) addressed the issue of text 443
 444 incoherence in students’ writing, associating the neg- 444
 445 ative performance with activities like drilling gram- 445
 446 mar structures at sentence level. In her study on the 446
 447 use of inversion structures in AW, Tran (2018) as- 447
 448 signed learners’ difficulties to the lack of materials and 448
 449 practice. Similarly, Ngo and Truong (2023) brought 449
 450 forth the fact that EFL learners do not have enough 450
 451 time for writing practice in their high school years. 451
 452 Writing to them is a daunting task with no clear in- 452
 453 structions. Bad habits include not having an outline 453
 454 before they write or not considering proofreading as 454
 455 necessary in the process of writing. 455

456 Another culturally-rooted problem to Vietnamese 456
 457 EFL learners could come from the nature of the 457
 458 prompts or writing topics they engage with. For in- 458
 459 stance, if Vietnamese EFL learners are given topics 459
 460 such as abortions or racism, which are more familiar 460
 461 to a U.S. student, they are expected to have difficulties 461
 462 shaping arguments while dealing with the essentially 462
 463 different viewpoints embedded in the political culture 463
 464 they grew up in. In this case, it would be quite unfair 464
 465 to blame the Vietnamese learners for not being critical 465
 466 enough. 466

467 **3.2. Situating academic writing conventions** 468
 468 **in Vietnam** 469

469 As reviewed above, according to Gelfand et al. (2011) 470
 470 and Storti (2011), Vietnam is a tight culture with 471
 471 a high-context communication style. This can be 472
 472 mapped onto Hofstede Insights’ (n.d.) cultural di- 473
 473 mensions. From the national culture approach, Viet- 474
 474 nam scores 70 on PDI and 30 on Individualism (see 475
 475 Figure 2). With these scores, Vietnam is described as a 476
 476 collectivist society that accepts hierarchical social or- 477
 477 der. A high PDI is used to explain the value of polite- 478
 478 ness, which explains how Vietnamese students tend 479
 479 not to write in an assertive voice in their essay. 480
 480 481

481 *Figure 2. Vietnam’s scores on cultural dimensions (Hof-* 479
 482 *stede Insights, n.d.)* 480
 483 481

482 When projected onto these cultural dimensions, Viet- 482
 483 namese culture may cause certain problems for Viet- 483
 484 namese students when they engage in Western AW 484
 485 convention. First, the face-saving or politeness fea- 485
 486 ture in language use, which is sometimes remarked 486

487 as less critical, could be predicted based on Vietnam’s
 488 high score in the power distance dimension. Second,
 489 coming from a collectivist society, Vietnamese EFL
 490 beginners may believe that citing others’ ideas without
 491 acknowledging the original sources is an unharmed
 492 share of common knowledge and thus is acceptable.
 493 Yet this practice is considered plagiarism in the West-
 494 ern AW. Finally, as a low UAI (Uncertainty Avoid-
 495 ance) society, it is expected that deviance from norms
 496 and rules is more easily tolerated. This could explain
 497 why Vietnamese students stated that they were “not
 498 explicitly taught how to write essays” in their home
 499 country and thus felt confused when transferred to a
 500 different L2 writing context (Phan, 2001, p. 301).
 501 Studying English AW in Vietnam does not mean
 502 that learners are cut off from cross-cultural encoun-
 503 ters. Factors such as globalization, technology ad-
 504 vances and ELT innovations are drivers that may af-
 505 fect the practices of teaching English AW in Vietnam
 506 HEIs. With greater opportunities for mobility and
 507 better achievement in the internationalization pro-
 508 cess, HEIs become the academic cradle that nurtures
 509 learners’ intercultural competence. Furthermore, the
 510 increasing number of social media platforms and lan-
 511 guage learning apps allow learners flexible ways of get-
 512 ting their ideas across to a larger audience. As for
 513 language pedagogy, the Western-originated learner-
 514 centered approach and the Communicative Language
 515 Teaching approach prevail in current discussion on
 516 learners’ needs and building effective lessons. It can
 517 be observed that there are many Western-based con-
 518 cepts yet a scarcity of “localized” aspects surrounding
 519 the discussion. Taking these drivers into considera-
 520 tion, the next section explores pedagogical implica-
 521 tions for the teaching of English AW in Vietnam.

522 **4. Pedagogical implications**

523 Based on the problematized cultural differences, var-
 524 ious notions of academic literacy and the social nego-
 525 tiation in AW as reviewed in the previous sections, we
 526 conclude this paper with three pedagogical implica-
 527 tions for the teaching of English AW in Vietnam.

528 **(1) Building culturally informed lessons in AW**
 529 **courses**

530 A genre-based approach could be a good answer to
 531 how teachers can help learners overcome difficul-
 532 ties by designing lessons that are more culturally in-
 533 formed. As teachers, we need to simulate a writing
 534 culture for our learners, i.e., make it less daunting and
 535 more relevant to the academic discipline of the stu-
 536 dents. Evans (2019) proposes that non-English major
 537 postgraduates in Vietnam, especially those in science-
 538 based courses, could benefit from a “genre-sensitive”

539 pedagogy in their program. Trinh and Nguyen (2014)
 540 also emphasize on the benefits that a genre-based ap-
 541 proach brings about in helping students better under-
 542 stand the organization of ideas and the purpose of
 543 writing. Students also become more confident and be-
 544 lieve more in their ability to write, even when English
 545 is not their forté.

546 Additionally, letting learners become more familiar
 547 with contrastive rhetoric and conventions are also
 548 recommended in many studies. İnceçay (2015) found
 549 that “contrastive rhetoric” helps students think more
 550 critically in the writing process. This process in-
 551 volves getting learners to become more familiar with
 552 metalanguage and deal with their writing experience.
 553 Meanwhile, according to Kaya and Yağız (2023), those
 554 who understand the scholarly writing conventions
 555 and norms are more likely to have their manuscripts
 556 published in the world of academia.

557 What should be revisited is how teachers can bal-
 558 ance the inclusion of AW conventions at HEIs in con-
 559 nection with discipline-specific writing tasks. The
 560 coursebook and syllabi used in the curriculum should
 561 be updated so that the language input that learners re-
 562 ceive could actually benefit them in real-life intercul-
 563 tural and disciplinary encounters. Extra-curricular
 564 Writing Groups (e.g., Writing Centers or specialized
 565 writing centers) and Writing Fellows (i.e. special tu-
 566 toring) (Russell, 2016) could serve as a community of
 567 learning where learners can get exposed to different
 568 groups of audience, thus improve their skills in nego-
 569 tiating ideas, become more creative and develop their
 570 identity as a writer. While this seems like a West-
 571 ern idea, it should be revisited and contextualized by
 572 policy-makers at HEIs in Vietnam as a crucial step to-
 573 wards actualizing a writing culture in different aca-
 574 demic disciplines.

575 **(2) Glocalizing the learner-centered approach**

576 While the notion of having a class built around
 577 learners’ needs is tempting, it can make teachers
 578 feel “colonized, inferior, devalued, and disempow-
 579 ered by policy-makers, administrators, colleagues and
 580 societies’ favoritism towards learner-centered educa-
 581 tion (LCE) and Communicative Language Teaching
 582 (CLT)” (Phan, 2014, p. 5). With educational reforms
 583 happening around the globe, it is challenging yet nec-
 584 essary for teachers to be aware of recent trends and
 585 pedagogical ideas. There is a need to consider new
 586 ideas in the social context of one’s country. Learners
 587 may feel lost if their teacher just comes to a writing
 588 class and acts as a facilitator in the whole learning pro-
 589 cess. LCE is essentially a Western concept. So if this
 590 is to apply in the case of Vietnam where L2 learners
 591 come from a very different culture, there needs to be

592 consideration for both the attitude and reaction of the
593 teachers and learners. At first, Vietnamese learners
594 may not seem to really enjoy the ambiguous freedom
595 they have in the classroom and would prefer some-
596 thing more concrete as learning material. Although it
597 can be difficult for the teachers in the initial stage of
598 instructions, the teachers should raise learners' aware-
599 ness of the cross-cultural values so they can nurture
600 their writer's identity and become more prepared and
601 informed for the negotiating process in finding their
602 own voice in L2 writing.

603 ***(3) Focusing on teacher training programs and pro-***
604 ***fessional development amidst the era of technology***
605 ***advances***

606 As the focus is now shifted to the teacher's role,
607 it is crucial to particularize how teaching staff help
608 their learners across disciplines. Courses and work-
609 shops such as "Writing in the Disciplines" and "Writ-
610 ing Across the Curriculum" contribute greatly to the
611 teachers' professional development and awareness of
612 how to help students from diverse intellectual back-
613 grounds improve their writing competence (Russell,
614 2016). Teachers should also be aware of the shift in the
615 role of AW, treating it not only as a tool of assessment
616 but also as a tool to help learners transfer AW skills to
617 courses in their own disciplines (Russell, 2016). As a
618 result, learning activities should have more practical
619 learning outcomes and a clear realization of how the
620 writing products are helpful and critical to learners'
621 development.

622 While teachers may struggle with how to help stu-
623 dents establish their identity as a writer in their own
624 discipline, several facilitators emerge. Take recent AI
625 (artificial intelligence) tools for example. Teachers
626 should be aware of writing tools that can create and
627 analyze texts (e.g., Chat GPT), as their learners may
628 also be aware of these tools. These are great facilita-
629 tors, but at the same time, could pose a threat to learn-
630 ers if they are not aware of the long-term effects that
631 can hinder their creativity and identity along the jour-
632 ney of becoming independent writers. Thus, teachers
633 should be well informed with updated knowledge and
634 sufficient training in order to assist students in this
635 technology era.

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